

# SOFTECH GROUP PROFILE

| IT Value Added Distribution

| Services

| Trainings



[sales@softechms.com](mailto:sales@softechms.com)  
[trainings@softechms.com](mailto:trainings@softechms.com)



+971 (50) 8622942 (Dubai)  
+92 (21) 37132222 (Pak)



## Company Introduction

Softech Middle East FZC (UAE) /  
Softech Microsystems (Pakistan),  
value added distributor of Global  
Leading Brands in IT, Information  
Security and Telecommunication  
Solutions, was founded in 1987.



# Brands We Carry

**SOPHOS**



**NEC**





# Company Introduction

## Simplifying Your Business

Softech has elected to work with only top international brands in Information and Communications Technology, brands that have mention in NSS Labs, Gartner MQ and Forrester Research as high as leaders and recommended status. Softech provides tiered pre-sales and after sales support mechanism to the customers as well as partners who make sure business continuity for customers. Softech offers Authorized Training Center (ATC) services. ATC offers certificate training courses to end users / customers and partners, to ensure best product experience and hands on expertise for those who manage, supervise or install products.

## Trusted Engineering Expertise at Your Service

With highly experienced, dedicated and Architect level certified team of engineers, Softech offers customers highly reliable, trustworthy and customer oriented technology solutions / products and pre-sales and post-sales services along with trainings to meet their business challenges. Softech also offers SLA services to the end users, who require routine product MAC level services.

## Strong Channel Program

Softech covers the region with 200+ strong channel partners. Softech strongly believes in following channel program, providing support to customers for POC / Demo and reviewing products both physically and virtually.

## International Presence

Softech group of companies are strategically located in Virginia USA, Dubai UAE and Karachi, Lahore and Islamabad in Pakistan.



# Contents

- 6 Solution
- 10 Products
- 24 Softech Academy
- 28 Our Happy Clients

---

# SOLUTIONS

Softech offers Information Security, Data Storage and Phone Systems Solutions for Education, Healthcare, Finance and Banking, Government, Public Sector and Retail industries and small and medium enterprises. Our solution design Team comprising of certified architect Engineers, strategically located in Virginia USA, Dubai UAE and Karachi, Lahore and Islamabad to meet you in person and help design a solution according to your needs.



Information Security



Backup, Archiving, Storage and DR



Telecommunication



Deployments / Models



Trainings and Services



## INFORMATION SECURITY

### Securing Your IT Initiatives

Softech provides Information Security and Network Security against threat protection, data protection, cloud migration, mobility, Office 365, virtualization and insider threat protection.

### Compliance

Softech, with the help of up to date information security solutions, products and services helps your business to comply with multiple regulatory frameworks which include HIPAA, GDPR, ASD, PCI DSS, SOX, POPI, CIS and CIPA.

### Professional Services

Softech offers post-sales services:-

Our certified team of engineers, using proven methods and standards, can help you get the highest level of services at comparatively minimal cost.

### Public Cloud Security

There is no denying the usefulness and future growth of cloud today, while AWS and Microsoft provide security for their cloud, you are responsible for security of your applications and data on their cloud. Softech provides you solutions just to do that, making your cloud data and applications secure.

### Security Insight

Softech gives you complete security insight of your network, email and web that will help you identify the most vulnerable medium which is more prone to threats.

### Advanced Threat Protection

To help you prevent zero-day attacks, Softech offers you multilayer defense thus reducing the risk of being attacked by unknown threats.

### Protection Against Ransomware

47% of the business have been affected by ransomware so far, and \$209 Millions have been paid to ransomware criminals in the first quarter of 2016. Softech with the help of detect-prevent-recover technology protects your network thus saves your money.

### Office 365 Protection

Softech offers a complete defense system against email-borne threats, sandbox analysis, easy-to-use management console and award winning spam filtering to prevent spam, virus, malware, data leaks, phishing threats and even accidental email deletion.

## BACKUP, ARCHIVING, STORAGE AND DR

### Storage Scalability and Reliability

Long term data retention, performance scalability, maximized capacity and large-scale storage have become growing needs of market.

We bring an award winning distributed grid storage and disk arrays solutions to help you get all the aforesaid features.

### Recover Readiness

Business continuity becomes more feasible when you rely on an award-winning disaster recovery solutions and an ICT leader brand that we offer.

### Backup and Archiving

Softech prepares your organization to respond and produce important records within required timeframes necessitates a systematic backup and archiving policy.

### NAS

Reliable, Easy to access and maintained storage is the need of any SMB and Enterprise level businesses. NAS allows users of a network to share a central storage mechanism using which they can access different shared files and folders and policies can also be applied allowing or disallowing access to certain files and folders for specific users or group of users.



## TELECOMMUNICATION

### Phone Call Recording

It helps business call recording issues from smaller enterprises to multinational corporations with offices all across the globe- meet their call recording objectives without a glitch.

### Unified Communication System

An integration of various means of business communications, such means are instant messaging or chat, VoIP telephony, Audio/video conferencing), Data Communication, Unified messaging, Voicemail, Email and Fax.

### Call Centre

A complete set of features to manage the large number of inbound & outbound telephonic calls.

Call center software is designed to help customer reach businesses for customer service across multiple channels, including email, live chat, social media and even text message.

### SIP Phones:

Multiple range of SIP Phones with list of features.

## DEPLOYMENTS / MODELS

### On-Premises

Protect users, data and networks with simple plug-and-play physical and virtual On-Premises appliances.

### SaaS

Cloud-based protection of your employees, data, and business.

### Google Cloud Platform (GCP)

Protect your applications and data running in Google Cloud Platform (GCP).

### Amazon Web Services (AWS)

Protect your applications and data running in Amazon Web Services (AWS).

### Microsoft Azure

Protect your applications and data running in Microsoft Azure.

## TRAININGS AND SERVICES

Softech offers its online and onsite trainings and services to its partners and customers with a special focus on the needs of customers and partners and the role of partners in the regions. With our seminars, webinars and training classes you will gain insights

into how to manage and deploy a system following international standards. Our offer includes:

**Certifications, Trainings, Support, Services, Webinars and Seminars.**







# PRODUCTS

## Information Security



# SOPHOS

Sophos is a Leading Information Security UK-based brand that offers management of all your Sophos products from a single cloud-based console.



**SC Awards**  
2018  
Best UTM

**NSS LABS**  
RECOMMENDED

**Gartner**  
Magic Quadrant Leader

Macworld  
EDITORS' CHOICE  
2018



### Intercept X

End-to-End Endpoint Protection, harness the power of a deep learning neural network



### Simple and Secure Wifi

Easily deployment and manageable so your wireless networks are up and running in no time



### Sophos Inrecept X with EDR

Award-winning endpoint protection with artificial intelligence and EDR, giving you unmatched defense against malware, exploits, and ransomware.



### Secure Email

Predictive Cloud Email Security, Powered by Artificial Intelligence



### Phish Threat

Phishing attack simulation and training for your end users



### Intercept X for Server

Unmatched Server Protection



### XG Firewall

The world's best visibility, protection, and response



### Sophos Mobile

Secure Unified Endpoint Management



### Secure Web Gateway

Advanced Web Protection



### SafeGuard Encryption

Synchronized Encryption



### Sophos Central

Manage All Your Products



### SG UTM

Proven protection for your network



### Managed Threat Response

24/7 threat hunting, detection, and response



### Cloud Optix

Solve the toughest challenges in cloud security





"At Sophos we know that the solution to complexity is not more complexity. We tackle security challenges with clarity and confidence, knowing that simple security is better security."

# PRODUCTS

## Information Security



# BARRACUDA

Barracuda Networks, Inc. is a UK-based brand. The company provides dedicated security, networking and storage products based on network appliances and cloud services.



**Email Protection:**  
Stay protected against today's most advanced threats.

**Total Email Protection Bundle**  
Combines Essentials, Sentinel and PhishLine

**Essentials**  
All-in-one email security, backup and archiving service

**Sentinel**  
A.I.-based protection from spear phishing, account takeover, and business email compromise

**PhishLine**  
Anti-phishing training and simulation platform

**Archiving**  
Solutions for data retention, compliance and eDiscovery

**Barracuda Email Security Gateway**  
Protection Against Evolved Email Attacks



**Network and App Security:**  
Protect networks and apps with cloud-generation firewalls.

**CloudGen Firewall**  
Protection that goes beyond next generation firewalls

**SD-WAN**  
Reduce network costs and ensure availability

**IoT Devices**  
Protect your Internet of Things

**Web Application Firewall**  
Protect websites and applications from cyber threats

**WAF-as-a-Service**  
Protect every web app, hosted anywhere, in minutes

**Barracuda Load Balance ADC**  
Secure Application Delivery & Load Balancing

**Barracuda Web Security Gateway**  
Making web browsing safe



**Data Protection:**  
Get cloud-integrated security for data storage and recovery.

**Backup**  
Cloud-integrated protection for business-critical data for wherever it resides

**Cloud-to-Cloud Backup**  
Cloud-based backup and recovery to protect Office 365 emails and data from accidental and malicious data loss





“Barracuda continues to disrupt the IT-security market with innovative solutions that every business can afford. It is on a mission to protect customers, data and applications from today’s advanced threats by providing the most comprehensive and easy-to-use IT-security platform and backing it up with best-in-class customer support.”



# PRODUCTS

## Information Security



# ENDPOINT PROTECTOR BY COSOSYS

A decade in the DLP landscape. Discover, monitor and protect your sensitive data. Recognized for its Endpoint Protector Solutions in Gartner Magic Quadrant for Enterprise Data Loss Prevention.

**Gartner**  
Magic Quadrant Leader

**FORRESTER**  
Now Tech: Data Loss Prevention



**SC Awards**  
**Winner**



**Endpoint Protector:**  
Award-Winning On-premise full DLP

- ☑ Content Aware Protection
- ☑ Device Control
- ☑ Enforced Encryption
- ☑ eDiscovery
- ☑ Mobile Device Management



**My Endpoint Protector:**  
Cloud-based Data Loss Prevention available anywhere, anytime

- ☑ Device Control
- ☑ Content Aware Protection
- ☑ Mobile Device Management



**Mobile Device Management**  
Keep the mobile device fleet under control. Secure, locate and manage Android and iOS mobile devices



**EasyLock**  
Cross-platform encryption designed to keep your data safe (USB devices, local folders, cloud storage and more)



**Carry it Easy +Plus**  
Whenever you go, wherever you go, you can easily carry your data with you



**Endpoint Protector Basic**  
Stand-alone application providing data protection for Small Offices or Home Use

- ☑ No internet or network connection required
- ☑ Device Control



Content Aware Protection



Device Control



Enforced Encryption



eDiscovery



Mobile Device Management



"A 30 years old company- recognized as Industry-Leading cross-platform Data Loss Prevention (DLP), eDiscovery, Device Control, and Mobile Device Management (MDM) solutions."

# PRODUCTS

Backup, Archiving, Storage and DR



## OVERLAND-TANDBERG

Overland-Tandberg provides “best in class” data storage and archive solutions that are reliable and mindfully built for the Enterprise and SMB.



### SnapServer

Simple, expandable enterprisestorage for high-performanceresilient environments.



### NEO Series

Tape Libraries and Autoloaders



### RDX Removable Disk

RDX QuikStor and RDX QuikStation Removable Disk Backup with Ransomware protection.



### Tape Drives and Media

LTO Ultrium Tape Drives and Disk Cartridge Media





"Protect your data against cyber-attacks with the RansomBlock feature."

# PRODUCTS

Backup, Archiving, Storage and DR



## NEC

SAN, Tape & Scale-Out Grid Storage, Software-defined, cloud-enabled enterprise servers and systems that help you operate at business speed.

### FORTUNE



#### HyperConverged Infrastructure:

By combining storage, computing and networking into a single integrated system, NEC's HyperConverged Infrastructure (HCI), powered by Scale Computing's HC3 software, transforms and simplifies data and storage management. It replaces arduous fragmented infrastructure with one intuitive, centralized solution.

Built on the company's high-density dual-socket modular server - the D120h - and Scale Computing's intelligent HC3 operating system, NEC HCI delivers cloud-like economy and scalability without sacrificing control of on-site systems.

A single pane of glass console delivers advanced visibility for increased transparency and ease of management.



#### Storage Hydrastor:

An award-winning distributed grid storage platform.

##### NEC Storage HS8-50

Scale-out global deduplication storage for backup and archiving

##### NEC Storage HS6-50A

Scale-out grid storage for archive and long-term data

##### NEC Storage HS HS3-50

Inline deduplication storage for small or medium enterprises and remote locations

##### NEC Storage HS Virtual Appliance (VA)

Universal deduplication storage in virtualized environment

##### NEC Storage HS Encryption

Inline encryption for long-term data

##### NEC Storage HS WORM

Effortless compliance data management with write-once, read many



#### Tape Storage:

Back up & Archive

##### LL009F Compact Tape Autoloader

It is equipped with one LTO Ultrium tape drive and one removable magazine, and is capable of storing up to 270.0 TB of data in only 1U rack space


##### T30A LTO Tape Library

The T30A is equipped with up to two LTO Ultrium 6, or LTO Ultrium7 tape drives and can accommodate up to 30 tape cartridges. Using 30 LTO Ultrium 7 cartridges, the T30A can store 450.0TB of compressed data

##### T60A LTO Tape Library

The T60A is equipped with up to four LTO Ultrium 6, or LTO Ultrium 7 tape drives and can accommodate up to 60 tape cartridges. Using 60 LTO Ultrium 7 cartridges, the T60A can store 900.0TB of compressed data.





“As an Information and Communication Technology (ICT) leader with more than 117 years of expertise, NEC with its suite of award-winning high availability, disaster recovery solutions help maintain a connected environment where it is most crucial.”

# PRODUCTS

## Phone & Voice Systems

We offer the best IP Telephony and Phone Call Recording brands and their services



## ADVANTAGE 2000 UCS

A PTA approved well-known and cost effective Ip telephony brand in Pakistan with only 1 time license cost for all the IP telephony features which extends consistent communications services to all your employees no matter where they may be working.



## ASRAVOICE CALL RECORDING SOLUTION

A call recording systems with no risk of loss to your important call logs, easy control, fast data retrieval process, multi-layer protection and encrypted data.





"Consistent communications services to all your employees no matter where they may be working without any fear of data loss and destruction."

# PRODUCTS

## Phone & Voice Systems



We offer the best IP Telephony and Phone Call Recording brands and their services

# ALCATEL LUCENT

Alcatel Lucent Enterprise is France based company with branch offices worldwide. ALE is an Industry-Leading Manufacturer of Smart Enterprise Communication Devices.

**Gartner**  
Magic Quadrant Leader

**FORRESTER**  
Now Tech: Data Loss Prevention



### SIP Phones

A complete range of Sip Phones:

#### Cloud Edition SIP Deskphones

- Entry to premium level
- 360° Audio Tuning
- Extensive Compatibility
- Integrating SWB technology with enhanced telephony features

#### Halo Series SIP Deskphones

- Low range and affordable business deskphone with essential features
- Wideband HD Audio
- Full Duplex Performance and Broad Compatibility
- 2 models line-up with B/W display, supporting up to 2 lines

#### Myriad Series SIP Deskphones

- Cost-effective mid-to-high range SIP desktop phones
- Audio HUB
- Super Wideband HD Voice and 360° Audio Tuning
- Broad Compatibility
- 3 models supporting up to 8 line keys
- Color Display Deskphones



### Accessories

#### Easy Deployment Server

A software allows you to configure all your SIP devices with zero-touch deployment at your remote or local office site

#### Easy Provisioning Server

A light weight software using an intuitive Graphic Interface

#### Business Headset

With RJ9, USB-A interface, and mono and stereo options.

Aries 10 Series

Aries 20 Series

#### Expansion Model

Specially designed to increase the performance of Alcatel-Lucent SIP Phones

Entry Level EM20

Entry Level EM200





“The audio technology expert in the global market of desk phones that provide best performance on narrowband, wideband and super wideband audio.”



# SOFTECH ACADEMY

Softech IT Academy is your next step for better understanding of Cybersecurity world. In this modern era of technology, Softech IT Academy brings you the latest technical training that will equip you with all the necessary tools required to combat cyber threats. IT professionals can up skill their grip on cybersecurity products, and ensure their companies remain secure. Softech IT Academy comprises of professional, certified trainers, who will equip you with the finest available resources.



## Who Should Attend?

Softech IT Academy provides Cyber Security training classes to everyone! Professional can start growing their skill sets and become a part of our education revolution!

This training is not just for Network Engineers. People in the diverse professions will also benefit from this detailed and comprehensive training, such as:

- IT Manager
- Network Administrator
- System Administrator
- Technical Lead
- Infrastructure Engineer
- Network Engineer
- Information Security Engineer
- Cybersecurity Enthusiast
- IT Officer
- Information Security Expert/Consultant



### What will be Learned?

Security professional will get a comprehensive view and understanding of security threats and how they may affect them and their companies. They will get complete evaluation and deployment training of the selected product. Along with deployment the students will receive training for completing configuration task, policy creation, backup and updating, reporting and troubleshooting.



### Materials Offered

- Student Handbook
- Hands-on Training
- Lab Manual
- Cloud Based Lab Environment



### Venue

- Class-room training in Softech IT Academy Training Facility
- Executive training (5 Star Facility)
- Training abroad (UK/UAE)





# COURSES OFFERED

## SOPHOS

Courses	Administrator	Engineer	Architect Level
Sophos XG Firewall	✓	✓	✓
Sophos End-user Protection	✓	✓	✓
Sophos Central Endpoint and Server Protection	✓	✓	✓
Sophos Mobile Control		✓	
Sophos Safeguard Encryption		✓	

## BARRACUDA

Courses	Engineer
Softech Barracuda Email Security Gateway	✓
Softech Barracuda Web Security Gateway	✓
Softech Barracuda Cloud Generation Firewall	✓
Softech Barracuda Essentials	✓
Softech Barracuda Web Application Firewall	✓
Softech Barracuda Load Balancer ADC	✓





## COURSE DURATION

Course duration varies upon the type of course chosen. Typically lies between 1 to 3 days.

## CONTACT DETAILS:

[www.softechms.com/trainings](http://www.softechms.com/trainings)

[trainings@softechms.com](mailto:trainings@softechms.com)

+971 (50) 8622942 (Dubai)

[sales@softechms.com](mailto:sales@softechms.com)

+92 (21) 37132222 (Pak)

# OUR HAPPY CLIENTS



PIA



JS Bank



BAHRIA TOWN



Descon



Bank Al Habib



EFU Life



ICI Pakistan



Pepsi



British High Commission



Ghazi



Hashoo Group



Avanza Solution





PTCL



Ministry of Foreign Affairs



PEL



PTA

Election Commission of  
Pakistan

Thal Engineering

Punjab Information  
Technology Board

Faysal Bank



Institute of Nuclear Sciences



Fauji Fertilizer Company



Pakistan Petroleum Limited



Pakistan Air Force



## Contact Us

---

[www.softechms.com](http://www.softechms.com)  
[www.softechms.com/trainings](http://www.softechms.com/trainings)

+971 (50) 8622942 (Dubai)  
+92 (21) 37132222 (Pak)

[sales@softechms.com](mailto:sales@softechms.com)  
[trainings@softechms.com](mailto:trainings@softechms.com)  
[support@softechms.com](mailto:support@softechms.com)



Dubai Office  
Address : Dubai-UAE  
P.O. Box : 243190



USA Office  
Address : 47378 Westwood Place Sterling  
VA, 20165



Pakistan Office  
Address : 1001, 10th Floor, Caesar's Tower  
(National IT Park) Shara-e-Faisal, Karachi